

GRIFFITH CITY COUNCIL

MAYORAL MINUTE

MM02

**SUBJECT: FEE WAIVER REPORT - RE FUNDRAISER FOR ST VINCENTS
PRIVATE COMMUNITY HOSPITAL GRIFFITH**
FROM: John Dal Broi, Mayor

SUMMARY

Council has been approached by Mr John Casella and Mr Roy Spagnolo with a proposal that will see renowned international singer, Mr Patrizio Buanne perform in Griffith on Saturday 2nd August, 2014 and possibly Sunday 3rd August as a major fundraiser for the Griffith Community Private Hospital.

The private hospital is already a major commitment of Council and ongoing support for various fundraising events such as this one is an expectation that the community will have on Council.

A request has been made for Council to waive the following cost items;

1. Auditorium Hire
2. Front of House costs ie Manager, box office, ushers and bar staff
3. Technical and Stage staff
4. Booking fees, and
5. Marketing costs

An attachment is provided to this report detailing the breakdown of the approximate costs, with the quantum of costs being \$11,736 (for both Saturday and Sunday shows) that Council will be foregoing or contributing too, to hold this event.

RECOMMENDATION

(a) Council endorses a charity event to be held at the Griffith Regional Theatre over the weekend commencing Saturday 2nd August 2014 in support of raising funds for the St Vincent's Private Community Hospital Griffith featuring, Mr Patrizio Buanne.

(b) Council provides financial assistance by way of waiving estimated fees and expenses of \$11,736 (for both Saturday and Sunday shows) that would normally be incurred for holding this type of event at the Griffith Regional Theatre.

BACKGROUND

The Griffith Community Private Hospital is an ongoing commitment of Council and whilst great progress has been made in reaching the initial goal of raising \$1,000,000 from the Griffith and surrounding communities, further fundraising work is still necessary to reach and hopefully exceed this goal in order to ensure that we can successfully fund and complete the project.

The Casella and Spagnolo families have been instrumental in raising funds towards the

project and this proposed event is a further demonstration of their commitment to the private hospital coming to fruition and Councils support for this event is important if it is to be as successful as it possibly can be.

It is anticipated that Council will meet the costs associated with waiving these fees and charges within its Governance Department (Griffith Private Hospital Operating Expenses), with a new job number set up for "Contributions for Fundraising Events". Staff have reviewed and identified some areas within this section that have not fully utilised or required the full budget allocation this year and these funds will be utilised to support the holding of this event and therefore the waiving of the costs will not require additional funds to be committed over and above the current revised budget.

OPTIONS

- (a) Council adopts the recommendation as printed.
- (b) Council could opt to not support the fundraising event in the amount recommended and vary the amount at its determination.
- (c) Council could opt to not support the event at all.

STATUTORY IMPLICATIONS

a) Policy Implications

Not Applicable

b) Financial Implications

Supporting this event will result in Council foregoing revenue or incurring additional expenses in the approximate amount of \$11,736 (\$8,219 for Saturday and a further \$3,517 for Sunday if necessary).

c) Legal/Statutory Implications

Not Applicable

CONSULTATION

Senior Management Team

STRATEGIC LINKS

a) Growth Strategy Plan

Not Applicable

b) Corporate/Business Plan

Not Applicable

ATTACHMENTS

- (a) Cost estimate to hold charity event at Griffith Regional Theatre.
- (b) Letter of request for financial support from Mr John Casella and Mr Roy Spagnolo

(a) Cost estimate to hold charity event at Griffith Regional Theatre.

Quote: Roy Spagnolo & Associates – Patrizio Buanne Fundraiser

**Griffith Regional Theatre Saturday 2 August & Sunday 3 August 2014
(tentative)**

Performance Saturday 2 August

Auditorium Hire: \$2 per seat (526)	\$1,052.00
Booking Fee \$2 per seat (526)	\$1,052.00
FOH Manager: 5hrs x \$47	\$ 235.00
Ushers (4) 14hrs x \$40	\$ 560.00
Stage Hand 6hrs x \$40 (includes bump in)	\$ 240.00
Technician 6hrs x \$50 (includes bump in)	\$ 300.00
Staff for meet & greet function 2hrs x \$40	\$ 80.00
Tuning of Piano	\$ 300.00
Marketing budget	\$4,400.00 (includes print advertising, radio and TVC)
TOTAL	\$8,219.00 Saturday show includes marketing

If they were too do the Second show on the Sunday 3 August extra costs would be:

Auditorium Hire: \$2 per seat (526)	\$1,052.00
Booking Fee \$2 per seat (526)	\$1,052.00
FOH Manager: 5hrs x \$57	\$ 285.00
Ushers (4) 14hrs x \$45	\$ 630.00
Stage Hand 4hrs x \$45	\$ 180.00
Technician 4hrs x \$57	\$ 228.00
Staff for meet & greet function 2hrs x \$45	\$ 90.00
TOTAL	\$3,517.00 Sunday Show

(b) Letter of request for financial support from Mr John Casella and Mr Roy Spagnolo



Chartered Accountants

Incorporating
Clare & Isles

Roy Spagnolo &
Associates Pty Ltd
ABN 34 952 195 127
PO Box 1444
193 Yambri Street
Griffith NSW 2680
Phone 02 6964 4400
Fax 02 6964 4477

Monday 17th June 2014

Cr John Dal Brol
Mayor
City of Griffith

Dear Mayor

It is with great pleasure that we write to you regarding a charity event that we will be holding on Saturday 2nd August at the Griffith Regional Theatre in support of our much needed St Vincent's Private Community Hospital Griffith.

Both John Casella and I have been able to secure for our City, International singing sensation and star, Patrizio Buanne. Mr Buanne has agreed to perform with his band to assist us in our fundraising efforts.

We would be most grateful if the Council and Councillors could assist us with the costs associated with hiring the Theatre; we specifically require assistance with hiring of the spaces and production costs associated with the event. The costs outlined by the hiring agreement of the theatre are as follows:

- Hiring fee of \$575 or 11.5% of GBO (Gross Box Office) for the first show; and \$575 for the second show or 11.5% of GBO
- Front of House
- Back of House
- Booking fees of \$2.50 per ticket
- Plus associated Marketing fees

As you can see this become quite a substantial amount in the budget; we would ask Council to consider waiving these charges given the charitable nature of the event.

This event and the presence of Patrizio Buanne will strengthen and activate further the priorities of Regional development; to assist regional communities through economic and community development. This request is aligned with the Council's objectives for the development of a vibrant regional centre and we see this extraordinary music event as an opportunity for ensuring and contributing to the following outcomes:

- Assist in creating dynamic music event for Griffith with a charity angle

Liability limited by a Scheme,
approved under Professional
Standards Legislation

Website: www.royspagnolo.com.au
Email: reception@royspagnolo.com.au



Managing Partner
ROY L SPAGNOLO
BBus (Acc) FCA

Partners
Malcolm Wilmot CPA
Rita Snodgrass CA

Associates
Vivian Foster CA
Trent Rosato CA

Consultants
Leonie Jolly FNMA
Philip Knight FNMA

- Provide cultural choices; this type of artist only ever tours in major capital cities; this would be a first in the calibre of artist to visit Griffith
- Assist in developing audiences
- Support local venues and ensuring that these venues are also host to this calibre of artist; therefore supporting the local civic infrastructure;
- Support local economic development
- Support local and regional tourism

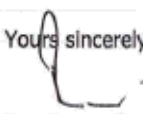
As a community, we are keen to support the live music scene in our Region and also support the development of music touring in Regional New South Wales which will assist in improving economic and social outcomes for our City. We are currently finalising the hiring agreement with the Theatre and I am sure that they will have an estimate of what costs are associated with the event.

We do hope that Council will look upon this request favourably, as it has been welcoming news for the whole community. This event will assist the community and the Council with raising the \$1 million commitment for the St Vincent's Private Community Hospital Griffith.

In addition, it is an absolute coup to have an artist of this calibre come to the Riverina Region and Griffith specifically; the dream for this community has been extended not only with the reality of the hospital project but also to be able to present Patrizio Buanne to the entire community at large.

We look forward to hearing from you.

Yours sincerely


Roy Spagnolo